



UNITED STATES ENVIRONMENTAL PROTECTION AGENCY
WASHINGTON, D.C. 20460

OFFICE OF
AIR AND RADIATION

Atmospheric Pollution Prevention Division
U.S. EPA 6202J
Washington, DC 20460

Dear Office Equipment Purchaser:

I would like to congratulate you on your decision to specify energy-efficient office equipment. I manage the U.S. Environmental Protection Agency's ENERGY STAR® Office Equipment Program, which develops voluntary energy efficiency levels that manufacturers meet to help their customers save energy and money. As the program manager, I would like to encourage all office managers to specify ENERGY STAR-labeled equipment whenever possible.

It is my understanding that you are interested in purchasing ENERGY STAR-labeled products. At this time, we have developed specifications for the following office equipment product areas:

- Computers
- Monitors
- Printers
- Fax Machines
- Photocopiers
- Scanners
- Multifunction Devices

If you are interested in selecting the most energy-efficient duplicator for your office, I would like to let you know that you are already making an energy-efficient choice. Although the ENERGY STAR Program does not cover duplicators, they are by design energy-efficient products.

Duplicators do not require thermal fusing like standard photocopiers or laser printers, and therefore, very little energy is required for them to create the hard copy images you need. Due to this difference in technology, duplicators are not covered by the ENERGY STAR Photocopier Program. The goal of the ENERGY STAR Programs is to work with manufacturers to incorporate energy efficiency into product designs. Because duplicators are inherently energy-efficient, there is no need to develop ENERGY STAR specifications for them.

Therefore, I would encourage you to purchase your duplicator with the assurance that it is an energy-efficient choice. When you are purchasing any of the products in the list above, I would ask you to consider specifying ENERGY STAR-labeled products.

Thank you for your interest in the ENERGY STAR Program, and feel free to contact me at (202) 564-9019 or fanara.andrew@epamail.epa.gov. For more information about the ENERGY STAR Program, please visit the official web site at <http://www.energystar.gov>.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew Fanara", is positioned below the "Sincerely," text.

Andrew Fanara
Program Manager, ENERGY STAR Office Equipment